



asci
Leadership through Learning

ADMINISTRATIVE STAFF COLLEGE OF INDIA

Bella Vista, Raj Bhavan Road, Hyderabad - 500 082, India
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email: poffice@asci.org.in, URL: <http://www.asci.org>.

Dr. Usha Ramachandra
Programme Director

May 17, 2018

Programme on
REGULATING ELECTRICITY TARIFFS AND RELATED ISSUES
(September 17-21, 2018)

Dear Sir/ Madam,

The power sector in the country has undergone tremendous legislative, policy and regulatory changes over the last two decades. One of the most significant component of this change is the way electricity tariffs are set by an independent regulatory commission for electricity generation, transmission and distribution as well as other charges for open access, parallel operations and stand-by operations. The Appellate Tribunal for Electricity has come out with several decisions that impact the regulation of electricity tariffs. A new Tariff Policy has been announced in 2016 and amendments to the Electricity Act 2003 are on the anvil. Despite these initiatives, distribution utilities continue to face financial, operational and technical challenges. The thrust given to renewable energy also impacts the utility. It is therefore imperative that all executives dealing with regulatory affairs and the commercial aspects of power utilities keep abreast of the latest developments on the legal, policy and regulatory fronts pertaining to electricity tariffs.

The Administrative Staff College of India, which has been at the forefront of the process of regulating electricity tariffs through its technical assistance and capacity building initiatives to regulatory commissions, utilities and governments, is pleased to announce the programme on **Regulating Electricity Tariffs and Related Issues** during **September 17-21, 2018**. The programme is specifically directed at senior executives of generation, transmission and distribution utilities, senior staff of regulatory commissions, and senior executives of organizations involved in the power sector. A detailed brochure is enclosed for your reference.

The Nominations for the programme may be made in the form enclosed. Photocopies of the form are acceptable in case you would like to nominate more than one person from your organisation. The form can also be accessed from our website (www.asci.org.in).

I look forward to receiving early nominations from your organisation.

Sincerely Yours,

Usha Ramachandra

Usha Ramachandra

Encl : Brochure and Nomination Form



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Programme on

Regulating Electricity Tariffs and Related Issues

September 17 - 21, 2018

Administrative Staff College of India

BACKGROUND

The setting of electricity tariffs in a transparent and fair manner has been one of the biggest challenges to Electricity Regulatory Commissions (ERCs) across the country. The Electricity Act 2003 clearly spells out the principles which should be followed by regulators when setting tariffs. The New Tariff Policy 2016 provides the guidelines on which tariffs should be based. The ERC Tariff regulations set out the norms and methodology of tariff setting. In addition, the sector in transitioning to competitive markets even as long term contractual agreements continue to play a significant role. All utilities are expected to file their Annual Revenue Requirement (ARR), which the Electricity Regulatory Commissions scrutinize, analyse, open up to objections from stakeholders and make a decision. Most utilities have moved to a multi-year tariff setting process. In view of the continual financial distress of many distribution utilities, there is tremendous pressure to ensure a regularity of the tariff setting exercise.

This Programme is for senior executives in the power sector to broaden their understanding of the intricacies of electricity tariff setting in India particularly (a) executives from utilities dealing with generation, transmission and distribution of electricity, (b) staff from electricity regulatory commissions and (c) senior executives of other concerned organizations.

OBJECTIVES

The Programme aims :

- ▶ To equip the participants with an understanding of the legal, policy and regulatory aspects of electricity tariffs
- ▶ To appraise the participants of the various components of a typical filing for Annual Revenue Requirements (ARR) and tariff revision with respect to the generation, transmission and distribution of power
- ▶ To examine associated issues in the context of open access, emerging electricity markets and integration of renewable energy.

PEDAGOGY

The Programme will be delivered through lectures, case studies and a tariff setting exercise.

PROGRAMME CONTENTS

- ▶ Introduction
 - Legal and Policy Aspects of Tariff Setting
 - Regulating Electricity Tariffs in India
 - ▶ Generation
 - ▶ Transmission
 - ▶ Distribution
- ▶ Annual Revenue Requirements (ARR) and its Analysis
 - Components of ARR
 - Tariff regulations
 - Analyzing a typical ARR (through a case study)
 - Illustrations from tariff orders
 - APTEL decisions on electricity tariffs
 - Tariff setting exercise
- ▶ Tariff Design
 - Tariff rationalization
 - Uniform and differential retail supply tariffs
- ▶ Emerging issues in the context of
 - Open access to transmission and distribution networks
 - Development of markets for electricity
 - Proposed amendments to EA 2003
 - Increased share of the renewable energy in fuel-mix

FACULTY

The Administrative Staff College of India has been conducting Programmes on power sector reforms and restructuring for executives in power utilities, companies and senior officials in electricity regulatory commissions. Apart from select faculty from ASCI, guest speakers from regulatory commissions and utilities would be invited to participate.

ELIGIBILITY

Senior executives dealing with tariff filing and regulatory matters in electricity utilities, officers in Electricity Regulatory Commissions, senior executives of electricity generation, transmission and distribution companies as well as power financing companies.

Organisational sponsorship is essential

VENUE

The Programme is fully residential and the participants will be accommodated in air-conditioned single occupancy rooms in the Bella Vista or the College Park Campus of the College at Hyderabad. The College does not provide accommodation for the family. Transport between airport/railway station and campus will be arranged by the College. The College is WiFi enabled in a comprehensive way.

DURATION

The Programme duration is from **September 17-21, 2018**. The participants are expected to arrive a day before the commencement and may leave after the conclusion of the Programme.

PROGRAMME FEE

Rs. 54,000/- (US \$1100 for foreigners) plus GST as applicable, presently 18% per participant. The fee covers tuition, board and lodging, courseware (in electronic form) and other facilities of the College including internet usage.

Non-Residential Fee: Rs.46,500/- plus GST as applicable, presently 18% per participant. The fee covers tuition, course ware (in electronic form) working lunch and other facilities of the College including internet usage.

A discount of 10% on the Programme fee for three or more participants from the same organisation will be given, provided the payment is credited into our Bank account before **September 14, 2018**.

Note: Kindly forward us the details of Bank/Wire transfer of fee payment indicating the Programme Code (Prg/18-19/1/36) to income@asci.org.in for confirmation.

Bank Details are give below:

For Indian Participants :

| | |
|---------------------|---|
| Bank Account Number | 62090698675 |
| Beneficiary Name | Administrative Staff College of India |
| IFSC Code | SBIN0020063 |
| Bank Name | State Bank of India |
| Branch Address | Bellavista Branch, Raj Bhavan Road, Somajiguda, Hyderabad – 500 082 |

For Foreign Participants:

| | |
|---------------------|---|
| Bank Account Number | 62090698960 |
| Beneficiary Name | Administrative Staff College of India, |
| Swift Code | SBININBBH04 |
| Bank Name | State Bank of India |
| | Bellavista Branch, Rajbhavan Road, Somajiguda, Hyderabad – 500 082. |

Nostro Account (Optional) 6550992180

MEDICAL INSURANCE

The nominees are requested to carry with them the proof of Medical Insurance. The sponsoring agency is required to endorse the nominee's medical coverage in the event of hospitalisation.

LAST DATE FOR NOMINATIONS

Please use the prescribed/attached form. Last date for receiving the nominations is **September 10, 2018**. Kindly contact Programmes Officer for further details (*contact details are given at the end of the nomination form*).

LAST DATE FOR WITHDRAWAL

September 11, 2018. Any withdrawals after this date will entail forfeiture of fee paid, if any.

ASCI ALUMNI ASSOCIATION

Participants of College Programmes will automatically become members of the ASCI Alumni Association.

CERTIFICATE OF PARTICIPATION

The College issues a Certificate of Participation on conclusion of the Programme.

Programme Director

Dr. USHA RAMACHANDRA

Email: ushar@asci.org.in / uramachandra@gmail.com

ASCI Management Development Programmes for 2018-19

MANAGEMENT DEVELOPMENT PROGRAMMES

| | | |
|---|-------------|-------------|
| General Management Programme for Senior Executives – SEC - 131 | 16-Jul-2018 | 10-Aug-2018 |
| Advanced Management Programme | 30-Jul-2018 | 10-Aug-2018 |
| Building Competencies for Leading Strategic Change (Study Tour to EU) | 09-Sep-2018 | 23-Sep-2018 |
| Programme for Young Managers | 26-Nov-2018 | 30-Nov-2018 |
| MDP for Women Executives | 03-Dec-2018 | 07-Dec-2018 |
| General Management Programme for Senior Executives – SEC - 132 | 07-Jan-2019 | 01-Feb-2019 |

BUSINESS COMMUNICATION

| | | |
|--|-----------|-----------|
| Leadership through Self-Discovery | 25-Jul-18 | 27-Jul-18 |
| Individual Excellence for Organizational Effectiveness | 26-Nov-18 | 30-Nov-18 |
| Leadership Skills Development | 17-Dec-18 | 21-Dec-18 |
| Communication Skills for Managers | 21-Jan-19 | 25-Jan-19 |
| Managing Creativity & Innovation | 04-Mar-19 | 06-Mar-19 |

ECONOMICS

| | | |
|---|-------------|-------------|
| Assessment and Monitoring of Business Performance | 04-Jul-18 | 06-Jul-18 |
| Creating Development Roadmap for India through Sustainable Development Goals: Vision 2030 | 05-Sep-18 | 07-Sep-18 |
| Financial Systems, Management and Accountability in Government | 26-Nov-2018 | 30-Nov-2018 |

ENERGY

| | | |
|---|-----------|-----------|
| Regulating Electricity Tariffs and Related Issues | 17-Sep-18 | 21-Sep-18 |
| Smart Grid Technology and its Application in Power Sector | 10-Dec-18 | 12-Dec-18 |
| Renewable Energy Regulation | 21-Jan-19 | 23-Jan-19 |

ENVIRONMENT

| | | |
|--|-----------|-----------|
| SDGs and Climate Change: Opportunities and Challenges of Adaptation and Mitigation | 03-Dec-18 | 05-Dec-18 |
| Climate Change Adaptation and Disaster Risk Reduction | 04-Feb-19 | 06-Feb-19 |

FINANCE

| | | |
|------------------------------------|-----------|-----------|
| Infrastructure Financing | 19-Nov-18 | 23-Nov-18 |
| Finance for Non-Finance Executives | 10-Dec-18 | 12-Dec-18 |
| Strategies for Cost Leadership | 23-Jan-19 | 25-Jan-19 |
| Enterprise Risk Management | 04-Feb-19 | 08-Feb-19 |
| Advanced Financial Management | 11-Feb-19 | 13-Feb-19 |

HEALTH CARE MANAGEMENT

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|--|-----------|-----------|
| Certificate Course in Health Care Quality in AYUSH Hospitals | 27-Jun-18 | 29-Jun-18 |
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HUMAN RESOURCE DEVELOPMENT

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|--|-----------|-----------|
| Enhancing Managerial Effectiveness | 23-Jul-18 | 25-Jul-18 |
| HR Audit and Analytics | 03-Sep-18 | 05-Sep-18 |
| Personal Effectiveness | 17-Sep-18 | 19-Sep-18 |
| Enhancing Skills of Young Women Professionals | 01-Oct-18 | 05-Oct-18 |
| Leading with Emotional Intelligence | 22-Oct-18 | 26-Oct-18 |
| Effective Trade Union Management | 05-Nov-18 | 09-Nov-18 |
| Best Practices and Innovation in Health Care Delivery | 14-Nov-18 | 16-Nov-18 |
| Improving Work Culture | 19-Nov-18 | 21-Nov-18 |
| Conflict Management and Negotiation Skills | 10-Dec-18 | 12-Dec-18 |
| Leadership Engagement and Development | 10-Dec-18 | 14-Dec-18 |
| Team Dynamics: Activity Based Approach | 17-Dec-18 | 21-Dec-18 |
| Ensuring Health Care Quality: Risk Management and Innovation | 16-Jan-19 | 18-Jan-19 |
| Building and Leading Effective Teams | 04-Feb-19 | 08-Feb-19 |
| Positive Organizational Behaviour | 04-Feb-19 | 06-Feb-19 |
| Decision Making for Effective Leadership | 18-Feb-19 | 20-Feb-19 |
| Enhancing Interpersonal Effectiveness through Transactional Analysis | 18-Feb-19 | 20-Feb-19 |
| Strategic Human Resource Management with International Study Tour | 11-Mar-19 | 23-Mar-19 |

INFORMATION TECHNOLOGY

| | | |
|-----------------------------------|-----------|-----------|
| e-Learning and Digital Education | 24-Sep-18 | 26-Sep-18 |
| Leveraging Big Data and Analytics | 19-Dec-18 | 21-Dec-18 |

INFRASTRUCTURE DEVELOPMENT

| | | |
|---|-----------|-----------|
| Housing for All: Attaining the National Agenda | 21-Jun-18 | 23-Jun-18 |
| Urban Infrastructure Project Preparation and Management | 27-Sep-18 | 29-Sep-18 |
| Urban Infrastructure Project Preparation and Management | 07-Feb-19 | 09-Feb-19 |

INNOVATION AND TECHNOLOGY

| | | |
|--------------------------------------|-----------|-----------|
| Research Excellence in Organizations | 08-Aug-18 | 10-Aug-18 |
| Strategic R & D Management | 10-Dec-18 | 12-Dec-18 |

LAND ACQUISITION, RESETTLEMENT AND REHABILITATION

| | | |
|--|-----------|-----------|
| High Impact CSR-Need Identification to Impact Evaluation | 09-Jul-18 | 13-Jul-18 |
| Effective Land Acquisition, Resettlement and Rehabilitation | 24-Sep-18 | 28-Sep-18 |
| Index-based Crop Insurance-Concepts, Design and Implementation | 17-Dec-18 | 19-Dec-18 |

MARKETING

| | | |
|---|-----------|-----------|
| Customer Centric Brand Management | 04-Oct-18 | 06-Oct-18 |
| High Impact Sales Management | 10-Dec-18 | 14-Dec-18 |
| Creating Social Value Through Corporate Social Responsibility | 21-Jan-19 | 23-Jan-19 |

OPERATIONS

| | | |
|--|-----------|-----------|
| Procurement Procedures for The World Bank Aided Projects | 16-Jul-18 | 27-Jul-18 |
| Inventory Management | 30-Jul-18 | 01-Aug-18 |
| Project and Contract Management | 24-Sep-18 | 28-Sep-18 |
| Procurement Procedures for The World Bank Aided Projects | 19-Nov-18 | 30-Nov-18 |
| Materials and Supply Chain Management | 03-Dec-18 | 07-Dec-18 |
| Project and Contract Management | 07-Jan-19 | 11-Jan-19 |
| Procurement Procedures for The World Bank Aided Projects | 11-Feb-19 | 22-Feb-19 |

PUBLIC POLICY GOVERNANCE AND PERFORMANCE

| | | |
|---|-----------|-----------|
| Sustainable Development Goals and Good Governance | 25-Mar-19 | 29-Mar-19 |
|---|-----------|-----------|

POVERTY STUDIES AND RURAL DEVELOPMENT

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|--|-----------|-----------|
| Capacity Building Programme on Rural Industrial Development and Entrepreneurship | 07-Jan-19 | 11-Jan-19 |
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STRATEGIC MANAGEMENT

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|---|-----------|-----------|
| Developing Strategic Mindset for Functional Managers | 23-Jul-18 | 27-Jul-18 |
| Creating Progressive Boards | 17-Sep-18 | 19-Sep-18 |
| Driving Performance through Transformational Leadership | 18-Feb-19 | 22-Feb-19 |

URBAN GOVERNANCE

| | | |
|--|-----------|-----------|
| International Certification Programme – Change Management for Achieving Continuous Water supply for All in Urban Areas - (India, Jerusalem and Tel Aviv, Israel) | 06-Jun-18 | 07-Jun-18 |
| Creating and Managing Digital Presence | 18-Jun-18 | 20-Jun-18 |
| Water Sanitation and Hygiene in Schools | 21-Jun-18 | 23-Jun-18 |
| Towards Zero Waste- Decentralised Solid Waste Management | 28-Jun-18 | 30-Jun-18 |
| Non-Revenue Water and Water Loss Control Management: Smart Solution for Indian Cities | 09-Jul-18 | 11-Jul-18 |
| Public Private Partnership in Urban Infrastructure and Service Delivery | 09-Aug-18 | 11-Aug-18 |
| Infrastructure Planning and Implementation for Smart Cities | 19-Sep-18 | 21-Sep-18 |
| Change Management for Achieving Continuous Water Supply (24/7) For All In Urban Areas | 29-Nov-18 | 01-Dec-18 |
| Faecal Sludge Septage Management | 21-Jan-19 | 23-Jan-19 |
| Towards Universal Sanitation in Urban Areas | 04-Feb-19 | 06-Feb-19 |



Administrative Staff College of India

Bella Vista, Raj Bhavan Road, Khairatabad,
Hyderabad - 500 082, India.

Phone : 0091-40-66533000, 66534247

Fax : 0091-40-66534356

Delhi Campus

C-24, Institutional Area
South of IIT, Behind Qutub Hotel
New Delhi-110 016.

Tel: 011–26962204, 26961750, 26961850

Nomination Form

Programme on

REGULATING ELECTRICITY TARIFFS AND RELATED ISSUES

(September 17-21, 2018)

Nominee's Contact Information :

| | | | |
|----------------|---------------|-----------------|-------|
| Name (Mr/Ms) : | _____ | Date of Birth : | _____ |
| Designation : | _____ | Qualification : | _____ |
| Organisation : | _____ | | |
| Address : | _____ | | |
| Phone(s) : | (Off) : _____ | (Mobile) : | _____ |
| | | Home : | _____ |
| e-mail : | _____ | Fax : | _____ |

Sponsor's Details

| | |
|--|-------------------|
| Name of the Sponsoring Authority _____ | Designation _____ |
| Organisation : | _____ |
| GSTIN : | _____ |
| Address : | _____ |
| | Pincode : _____ |
| Phone(s) : | (Off) : _____ |
| | (Mobile) : _____ |
| e-mail : | _____ |
| | Fax : _____ |

Fee Particulars

| | | | |
|---------------------|-------|---------------------------------|-------|
| Amount Payable : | _____ | Mode of Payment (DD/Chq/NEFT) : | _____ |
| Name of the Bank : | _____ | Date of Instrument/Transfer : | _____ |
| Instrument Number : | _____ | UTR Number for NEFT : | _____ |

Medical Insurance

| Name of the Insurance Agency | Policy Number | Validity upto |
|--|---------------|---------------|
| | | |
| Note : Coverage should be available in Hyderabad, India | | |

Signature and Official Seal of the Sponsoring Authority :

NOTE : Forward nomination form to : **Mr. G. Srinivas Yadav, Programmes Officer**, Administrative Staff College of India, Bella Vista, Hyderabad-500 082. Phone : 0091-40-66534247, 66533000, Mobile: 9246203535, Fax : 0091-40-66534356, e-mail: poffice@asci.org.in